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PRESS RELEASE

Tata Motors unveils 21 new commercial vehicles across all segments *Improves Total Cost of Ownership while redefining transportation*

Key highlights:

- *M&HCV: 7 new vehicles across Construck, Tractor-Trailer and Rigid truck range with higher fuel efficiency*
- *I&LCV: 5 new vehicles of 4-18 tonne GVW with CNG powertrains, increased deck length and Ultra Sleek cabins*
- *SCV: 4 multiuse vehicles providing more agility in last-mile delivery*
- *Buses: 5 new vehicles, including an E-bus, with segment-first features and holistic solutions for passenger transportation*

Mumbai, 28th October 2021: Tata Motors, India's largest commercial vehicle manufacturer, today accentuated its commitment to support India's economic growth by unveiling an extensive and comprehensive range of 21 new products and variants. Designed and engineered to cater to the evolving needs of cargo and people transport across segments and applications, these state-of-the-art vehicles further enhance Tata Motors' established 'Power of 6' benefit proposition to address specific usage and applications while delivering higher productivity and lower total cost of ownership (TCO).

Unveiling the 21 vehicles, **Mr. Girish Wagh, Executive Director, Tata Motors** said, *"The engines of infrastructure development, consumer consumption and e-commerce powering the Indian economy require continued transportation support to run seamlessly. Being the leader in the commercial vehicles, we continue to deliver superior value proposition to customers by introducing smarter, future-ready products and services. The 21 feature rich vehicles that we are introducing today are designed to fulfil the evolving needs of India's economy and its growing demand for efficient transportation. Every aspect of these vehicles has been purposefully augmented to cater to both varied duty cycles as well as special applications. Incorporating the latest advances in technology, refined powertrains and upgrades in comfort and convenience, our vehicles are ideal to fulfil the customer need of high vehicle utilisation for more revenue with lower costs for more profits."*

The Tata Motors Advantage

Tata Motors has been at the forefront of technology and product innovations that have contributed significantly in facilitating the nation's growth. Pioneers in product innovations as well as in segment introductions with a universe of value-added services for comprehensive vehicle maintenance to access through Sampoorna Seva 2.0 initiative, optimal fleet management via Fleet Edge and 24x7 support from India's widest service network, Tata Motors continues to set new benchmarks with holistic transportation solutions that offer customers more benefits and lower total cost of ownership.

Medium & Heavy Commercial Vehicles

Tata Motors M&HCV Trucks have been helping in building the Nation for over 75 years. With India on a growth trajectory, Tata Motors has stayed ahead of the curve delivering tomorrow's needs, today. Being the undoubted leader in the Construction and Cargo transportation, the company has rolled out over 25 lakh trucks so far, with over 1 lakh BS6 vehicles. These trucks have stood the test of time and delivered value to our customers operating in varied applications. They cater to a comprehensive range of goods movement – market load, agriculture, cement, iron & steel, container, vehicle carrier, petroleum, chemical, water tankers, LPG, FMCG, white goods, perishables, construction, mining, municipal applications with many fully-built body options of load bodies, tippers, tankers, bulkers and trailers.

7 new vehicles unveiled offering superior features for richer performance on varied duty cycles and lowest TCO

1. **Signa 5530.S** for enhanced performance in heavy-duty applications with faster TAT
2. **Signa 4623.S** offers flexibility across duty cycles with its powerful 5.6L Cummins engine, 230hp and 850Nm of torque
3. **Signa 4625.S ESC** (Electronic stability Control) with industry-first ESC system
4. **Signa 4221.T** powered by the proven 5L TurboTronn engine for higher fuel efficiency
5. **Signa 4021.S** offers tractor-trailer application with better operational efficiency
6. **Signa 3118.T:** India's first 10-wheeler 31T Truck with 12.5T Lift axle
7. **Prima 2830.K** RMC with Rear Engine Power Take-Off (REPTO), reduces operating costs up to 11%

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Intermediate & Light Commercial Vehicles

Since conceptualising light trucks for the Indian market in 1986, Tata Motors I&LCV range has significantly grown in size, scale, presence and popularity. Available in diesel and CNG powertrains, more than 50,000 BS6 I&LCVs have already been sold. Renowned for their build, efficiency and the variety of applications they can be used for, Tata Motors I&LCV vehicles have helped enhance profit potential for customers. Offered with 4-18 tonne GVW, this range is the ideal choice for both last-mile as well as medium to long haul for it offers cabin choices as per duty cycle requirement. The introduction of a longer deck length is designed to better service the unique needs of the rapidly growing e-commerce segment.

5 new vehicles unveiled for e-commerce servicing, designed for better maneuverability and faster turnaround

1. **Ultra T.18 SL**, first of its kind offering in 18-tonne segment, with best-in-class payload of 11.5 tonne
2. **407G** the proven workhorse, Ideal CNG Pick-up truck for last-mile delivery
3. **709G CNG** offers best-in-class performance with largest loading area on a 4-tyre CNG truck
4. **LPT 510** for easy maneuvering through narrow lanes with its unique 10ft load body and short wheelbase
5. **Ultra T.6** for faster turnaround and easy of driving comfort

Small Commercial Vehicles & Pick-ups

Tata Motors SCV & PUs have fostered self-employment in both urban and rural areas by providing a respectable means of livelihood to nearly 30 lakh Indians. The SCV & PU portfolio has exponentially evolved over the last 16 years, focused on bringing safer, smarter and value-creating offerings to customers in last-mile transportation. The range encompasses the Ace, Intra and the rugged Yodha brands, covering the entire gamut of body styles. Tata SCVs continue to be at the forefront of last-mile delivery for their versatility across applications – market logistics, distribution of fruits, vegetables, and Agri products, beverages & bottles, FMCG and FMCD goods, e-commerce, parcel & courier, furniture, packed LPG cylinders, dairy, pharma and food products, refrigerated transport, as well as waste management applications.

4 new vehicles unveiled to improve last-mile delivery efficiency and reduce operational cost

1. **Winger Cargo** for the growing needs of e-commerce distribution, now a complete delivery solution
2. **Ace Petrol CX cab chassis**: lowest priced 4-wheeler for multiple commercial applications
3. **Ace Gold Diesel+**: In the era of rising fuel prices Ace Gold Diesel with much higher fuel efficiency and improved driving experience
4. **Intra V30 High deck**: In the Smart PU range of Intra now a complete solution

Passenger Commercial Vehicles

Tata Motors Ltd. has for over fifty years, continued to redefine the ways in which people look at road travel in India. With applications ranging from intra-city school or staff transportation to inter-city travel to addressing the needs to urban public transport, the range has been at the forefront of offering clean, green technologies like CNG, LNG, Hydrogen Cell and leads from the front with its electric buses. Over the years, more than 600 electric buses ply in 10 Indian cities and have run an industry-topping ~20 million kilometres, cumulatively. The Passenger CV range pay special emphasis for passenger and driver comfort, and at the same time focusses on operator profitability.

5 new vehicles unveiled for enhanced comfort and convenience of passengers

1. **Winger 15S** a luxurious travel companion with plush ride and segment-first comfort features
2. **Starbus 4/12 LE** electric bus for zero-emission urban mass mobility
3. **Starbus 2200** series range, ideal for school and staff transportation needs
4. **Cityride Prime LPO 1315** Bus with spacious passenger salon and wider gangway
5. **Magna coach**, 13.5m bus for luxurious inter-city travel with enhanced passenger comfort

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About Tata Motors

Part of the USD 109 billion Tata group, Tata Motors Limited (NYSE: TTM; BSE: 500570 and 570001; NSE: TATAMOTORS and TATAMTRDVR), a USD 34 billion organization, is a leading global automobile manufacturer of cars, utility vehicles, pick-ups, trucks and buses, offering extensive range of integrated, smart and e-mobility solutions. With 'Connecting Aspirations' at the core of its brand promise, Tata Motors is India's market leader in commercial vehicles and amongst the top three in the passenger vehicles market.

Tata Motors strives to bring new products that fire the imagination of GenNext customers, fueled by state of the art design and R&D centers located in India, UK, US, Italy and South Korea. With a focus on engineering and tech enabled automotive solutions catering to the future of mobility, the company's innovation efforts are focused to develop pioneering technologies that are sustainable as well as suited to evolving aspirations of the market and the customers. The company is pioneering India's Electric Vehicle (EV) transition and driving the shift towards sustainable mobility solutions by preparing a tailor-made product strategy, leveraging the synergy between the Group companies and playing an active role liaoning with the Government in developing the policy framework

With operations in India, the UK, South Korea, Thailand, South Africa, and Indonesia, supported by a strong global network of 103 subsidiaries, 9 associate companies, 4 joint ventures and 2 joint operations as on March 31, 2021, Tata Motors' commercial and passenger vehicles are marketed in countries, spread across Africa, Middle East, South & South East Asia, Australia, South America, Russia and other CIS countries.

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