## **Business segments**

# JAGUAR LAND ROVER



JLR revealed its new corporate identity, as part of its move to a House of Brands organisation. The new brand identity aspires to remove ambiguity and bring to the fore the unique DNA of each of JLR's brands – Range Rover, Defender, Discovery and Jaguar.



#### **Vision**

To become proud creators of the world's most desirable modern luxury brands for the world's most discerning clients.

**4,01,303** units

£28,995 million

69%

Share of consolidated revenues

#### Our seven modern luxury principles

Our world of modern luxury is built on seven clear principles.



**01 Curation:** Curation means being selective in what we say, do and show as a brand.



**02 Future-Facing:** What matters is what comes next, not what came before.



**03 Effortless:** Every interaction must be rewarding, seamless and effortless.



**04 Engaging:** Modern luxury is completely different from generic automotive behaviour. It is far more compelling and engaging.



**05 Reductive:** We never over-elaborate, over-desire or over-engineer.



**O6 Global Citizenship:**Sustainability and being connected to the world.



**07 Unique:** We are original and selective, not universal.

#### **NEW VARIANTS & SPECIAL EDITIONS**



#### **New Range Rover Sport SV Edition One**

Combines sporting luxury with innovative performanceenhancing technologies



#### **Range Rover Evoque**

New design and sophisticated technologies amplify true modern luxury



### **Discovery Sport**

With redesigned modern luxury interior, increased versatility, and state of the art technology

#### Model developments (Coming soon)



#### **Range Rover Sport-Stealth**

A curated combination of dark and dramatic finishes



#### **Defender Octa**

Toughest, most capable and luxurious Defender ever with V8 Twin Turbo power



#### **New Range Rover Electric**

The first fully electric vehicle from Range Rover is anticipated to be the quietest and most refined Range Rover ever created

## **Existing product portfolio**

#### **Existing Land Rover range**



**Range Rover** 



**Range Rover Velar** 



**Discovery** 



Defender

**Existing Jaguar range** 

Jaguar F-PACE



Jaguar I-PACE



Jaguar XE



**Range Rover Sport** 



Range Rover Evoque



**Discovery Sport** 



**Jaguar E-PACE** 



**Jaguar F-TYPE** 



Jaguar XF



**FINANCIALS**