NOS.

FY23

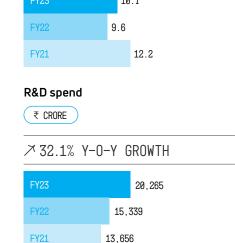
KEY PERFORMANCE HIGHLIGHTS

On an upward growth trajectory

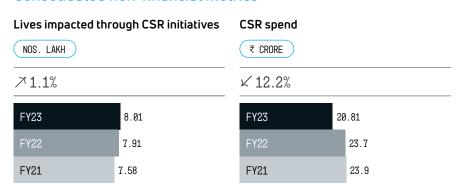
In FY 2022-23, the business recorded strong financial performance as all three core auto businesses turned profitable in H2.

TATA MOTORS JLR Consolidated operational and financial metrics Sales volume (incl. CJLR) EBITDA margin Revenue (%) ₹ CRORE 对 110 BPS FY23 FY23 13,35,819 3,45,967 10.7 9.6 10,86,734 2,78,454 FY21 2,49,795 FY21 12.2 Net auto debt (including leases) R&D spend

FY21 9,02,648 Free cash flow (automotive-post interest) ₹ CRORE ₹ CRORE ~₹5.000 CRORE REDUCTION FY23 7.840 43,687 (9,472)48,679 FY21 5,317 FY21 40,876



Consolidated non-financial metrics



Consolidated non-financial metrics



6.5

5.5

1,89,967

32,915

FY23

FY21